



Renato de L. Grandmont

Mobile: +1-203-979-6872
renato.grandmont@gmail.com

Renato is Founding Partner and Chief Investment Officer of Link Capital Advisors LLC, an independent investment advisor with operations in the USA and Mexico that serves select families manage and grow their global wealth. Renato also serves as a Board Member and Advisor to single family office Investment Committees. Renato is the Fintech Sector Co-Lead of the Harvard Business School Alumni Angels of Greater New York, the largest angel group in NY. He is Advisor to MustDeliver, a digital freight marketplace offering both drivers and shippers industry-leading transparency, control and communication.

Prior to Link Capital Advisors, Renato worked for UBS as Managing Director and Chief Investment Officer for the Latin America region, within the Global CIO Wealth Management Area, and covering clients of UBS AG (Switzerland) and UBS Financial Services Inc (USA). He provided global investment direction and intellectual capital to LatAm based UBS clients.

He spent 10 years as Managing Director and Chief Investment Officer for Citi Private Bank, Latin America. He also served as Head of Citi Private Bank's New York Investment Center from 2008 to 2011, covering the regions of Latin America, Asia, Europe, Middle East and Africa. He was also responsible for the regional Investment Counseling Team and the Investment Laboratory. Since joining the firm in 2006, he was a voting member of Citi Private Bank's Global Investment Committee and chaired Citi's Wealth Management Latin America and Brazil Investment Policy Committees.

Renato served as Global Chief Investment Officer for Citi Private Bank on an interim basis during 2009-2010 when Citi sold Smith Barney. As such, Renato was responsible for rebuilding Citi Private Bank's office of the Chief Investment Officer and Global Investment Committee functions, client research publications, marketing strategy and helped in the separation of products and legal vehicles. From 2009 until 2016, he was Chief Investment Officer for all of Citi's Wealth Management businesses in Latin America. In this capacity, he provided intellectual capital to the following groups in the region: Citi Private Bank, Banamex Advisory Board, Banamex Banca Privada & Patrimonial, International Personal Banking, Affluent and High Net Worth (AHS), Citigold Private Client, Citigold International, and Banco de Chile as well as Citi Brazil Asset Management. Also collaborated with Citi Treasury and Trade Solutions and with regional country-head initiatives.

Before joining Citigroup, he was Managing Director and Equity Portfolio Manager at GreenAm Advisors; a multistrategy hedge fund part of Paloma Partners. Before moving to the buy-side, Renato founded and headed Deutsche Bank's Global Corporate Governance Research group. He pioneered corporate governance research by combining governance and financial analysis to identify company risk and investment opportunities. Prior to that, he was Director of Latin America Investment Strategy for Deutsche Bank in New York. Before that, he was Latin America Strategist for Merrill Lynch in New York. Prior to that, he was Economist with Wharton Econometrics Forecasting Associates, WEFA Group, in Philadelphia.

Renato has actively participated in the reform of capital markets' laws, regulations and listing standards in countries such as Brazil, Mexico and Argentina. Due to his research on this subject, Deutsche Bank was the only foreign financial institution invited to give testimony before the Brazilian Congress on the importance of the corporate law reform. He served as a member of the Private Sector Advisory Group and the Investor Responsibility Task Force, established by the World Bank/IFC/OECD Global Corporate Governance Forum. He has been a speaker at many international forums on issues ranging from corporate governance to financial markets to investment strategy and economics. He has been a guest speaker to the Yale University School of Management's MBA class of Prof. Ira Millstein. He has been a presenter at major policy conferences including the Commonwealth Central Bank Governors annual conference, the International Corporate Governance Network annual conference (which represents investors with over US\$10 trillion in assets under management) and the Latin America Business Council (CEAL). He has written articles for the United Nations Environment Program Finance Initiative (UNEP FI), Institutional Investor Magazine, The Financial Times, Valor and Latin CEO magazines, among others. He comments on the financial markets in the press and on television, including The Financial Times, The Wall Street Journal, Reuters, and network TV broadcasts at CNBC, Bloomberg, CNN, and CNN en Español.

Renato completed Harvard Business School's Advanced Management Program, received a Master of Science in Economics with specialization in International Financial Economics and Econometrics from the University of Montreal. He graduated from Concordia University in Montreal, Canada with a Bachelor of Commerce degree and a double major in International Business and Economics. He is fluent in French, Portuguese, Spanish, and English. He was born in Brazil and lives in Greenwich, CT, with his wife and children.